



INLAND TERMINAL FOR COMBINED TRANSPORT



TARIFF
SIGMA LOGISTICS SCHEDULE OF CHARGES

Skopje, January 2015

1. This Tariff should be read in conjunction with the Standard Terms and Conditions of the Terminal Operator as updated from time to time.
2. The following defined terms have the meaning given below:
 - “**Authority**” means applicable agencies and authorities having jurisdiction over the Customs and related activities for the RM;
 - “**Carrier**” means any party or parties either owning, nominating or contracting with the Railway including, but not limited to, its agent(s), owner(s), operator(s) and/or charterer(s);
 - “**Cargo**” means all types of Cargo including but not limited to solid, liquid, live animals, vehicles, loose cargo, an empty TIU and whatever is conveyed or to be conveyed in a Vessel; and loaded in a TIU;
 - “**CBM**” means Cubic Meters;
 - “**CFS**” means TIU Freight Station;
 - “**Container**” means any ISO standard TIU fitted with I.S.O. corner castings, loaded with cargo or empty, which can be handled using a standard TIU handling equipment;
 - “**Consignee**” means one to whom Cargo is sent as stated on the bill of lading;
 - “**CY**” means TIU Yard within the boundaries of respective Terminal;
 - “**Handling Charges**” means the charges levied for the services of (1) Stevedoring; (2) Re-stows; (3) Shifting; (4) Storage; (5) Reefer monitoring; (6) TLUC or charges incurred for any other services as may be determined by the Terminal Operator from time to time;
 - “**LCL**” means less than TIU Load;
 - “**Reefer Cargo**” means refrigerated Cargo;
 - “**Services**” means all the services normally provided by a TIU terminal operator;
 - “**STC**” means Standard Terms and Conditions
 - “**Stevedoring**” means the physical handling of TIU(s) between the wagon and the CY;
 - “**Shunting**” means the operation of pulling the wagons from Rail Station into CY and vice versa.
 - “**Terminal**” means the TIU terminals and TIU handling facilities at industrial track
 - “**Karaorman**” as the case may be;
 - “**Terminal Operator**” means Sigma Logistics;
 - “**THC**” means Terminal Handling Charges;
 - “**TIU**” means Transport Intermodal Unit
 - “**Transshipment**” means TIU(s) Discharged in the Terminal from a wagon for the purpose of reshipment to another terminal. Such TIU(s) must not leave the Terminal until the time of reshipment;
3. All charges are stated in the Manual Book of the Terminal. Unless otherwise specified, charges mentioned are applicable per TIU of specified size.
4. Charges for the handling of non-TIU-ized Cargo, hire of equipment, cleaning and/or repairing of TIUs, provision of equipment interchange reports or any other services which is not mentioned in this Tariff shall be provided on request. The Carrier shall contact the Terminal Authority directly to avail all the services.
5. Each Carrier expecting to berth a wagon at the Terminal shall give the Terminal Operator a notice at least 12 hours prior to the arrival of such. The acceptance and berthing of each wagon must be agreed in advance between the Carrier and the Terminal Operator.

6. The Carrier shall provide the Terminal Operator at least 12 hours prior to the wagon arrival all the documents listed below and more fully described in Clause 8 of the STC and furnish such other information as the Terminal Operator or the Authority may request:

- a. List of Dangerous Cargo, out-of-gauge Cargo and Reefer Cargo control lists when applicable.
- b. Dangerous Cargo declaration.
- c. Customs endorsed export declaration (for each shipment).
- d. Cargo loading list.
- e. Instructions for Loading and Discharging.
- f. Wagon list
- g. BAPLIE if Electronic Data Interchange (EDI) available.
- h. Any special berthing requirements.
- i. Any other information, which would help us in the process of Terminal operation.

7. The Terminal operates 24 hours a day, every day throughout the year except for Holidays and subject to local customs and traditions. Normal working hours are from Monday to Friday (excluding Public Holidays) in two shifts from 06:00 hours to 14:00 hours and from 14:00 hours to 22:00 hours. Any activity outside of normal working hours will be charged on overtime basis.

8. Stevedoring

8.1 Charges:

| Nr. | Description | Up to 20' | Over 20' | Semi Trailer |
|-----|--|-----------|----------|--------------|
| 1 | Discharging or Loading of one full TIU | 22 € | 25 € | 30 € |
| 2 | Discharging or Loading of one empty TIU | 22 € | 25 € | 30 € |
| 3 | Discharging & Loading of one full Transshipment TIU. Includes for full cycle i.e. Wagon to CY to wagon. | 38 € | 40 € | 40 € |
| 4 | Discharging & Loading of one empty Transshipment TIU. Includes for full cycle i.e. wagon to CY to wagon. | 38 € | 40 € | 40 € |

8.2 Conditions:

(a) Item 8.1 (1) and (2) above shall also be applicable to TIUs received by road from the Customers.

8.3 Discount Structure (Applicable on standard tariff)

The below Discount Schedule shall be available to the Carrier who has executed a Terminal Services Contract ("TSC") with the Terminal Operator and subject to the following notes:

(a) The Discount Schedule shall be based upon chargeable moves.

(b) All chargeable moves qualify for discount earning (full or empty). All chargeable transshipment moves qualify for discount earning as one chargeable move (full or empty). Discount is calculated on annual chargeable moves, and applied in the following year. Please also refer Para 8.3 (d) in Page 5.

(c) Volume of moves will be reviewed from time to time and the Terminal Operator will raise additional billing in case volume of moves is not in line with the guaranteed volume as stated in the TSC.

(d) Discount Schedule shall be applicable only to the Stevedoring charges stated in Clause 8.1 (2-4) in Page 4. Discount rate, wherever applicable, for Clause 8.1 (1) in Page 4 will be advised separately by the Terminal Operator.

| Discount Schedule | Discount |
|---|----------|
| Up to 3,000 chargeable moves per annum | NIL |
| 3,001 to 6,000 chargeable moves per annum | 10% |
| 6,001 to 9,000 chargeable moves per annum | 20% |
| 9,001 to 15,000 chargeable moves per annum | 25% |
| 15,001 to 18,000 chargeable moves per annum | 30% |

(e) The Terminal Operator reserves the right to revise the rates by reducing/removing the discount if the actual chargeable moves during the year are lower than the projected chargeable moves.

9. Hazardous (IMO, RID, ADR) Class Cargo

- 9.1 All Hazardous Class Cargo TIU's irrespective of class will be levied an additional 50% of the applicable Handling Charges.
- 9.2 The cost of repairs to the Terminal premises, property or equipment or other TIUs and its cargo resulting from spilled Cargo and subsequent clean-up operations will be on the Carrier's account. In the event of an emergency requiring standby of fire/security/medical personnel, additional charges will apply.
- 9.3 TIUs with undeclared, poorly stowed or incorrectly packaged dangerous goods will receive fines at the discretion of the Authority and/or the Terminal Operator.
- 9.4 TIUs with non-labeling, wrong labeling, incomplete labeling and any IMDG violation will receive fines at the discretion of the Authority of RM per TIU or such other charges as determined by the Authority.
- 9.5 There will be no free storage period for Hazardous Class Cargo TIU's.

10. Re-stows

10.1 Charges:

| Nr. | Description | Up to 20' | Over 20' | Semi Trailer |
|-----|-----------------------------|-----------|----------|--------------|
| 1 | Re-stowing within the wagon | 40 € | 45 € | 45 € |
| 2 | Re-stowing via truck/CY | 40 € | 40 € | 40 € |

11. Shifting of TIUs
11.1 Charges:

| Nr. | Description | Up to 20' | Over 20' | Semi Trailer |
|-----|--|-----------|----------|--------------|
| 1 | Shifting within the same Terminal- full or empty | 15 € | 20 € | 20 € |
| 2 | Shifting off Terminal - full or empty | 50 € | 50 € | 50 € |
| 3 | Handling empty TIU for export collections | 20 € | 20 € | 20 € |

11.2 Conditions:

a) Shifting of TIUs shall be performed only on the request of the Carriers or if it is a mandatory requirement for the operation.

b) Shifting/handling Charges will apply wherever shifting is involved for any operation carried out at the request of the Carrier including but not limited to change of TIU status, unlisted TIUs, handling of TIUs received from other Macedonian terminals, movement of TIUs for inspection to and from TIU repair facility, movement of flat rack TIUs for bundling purposes, affixing/removing seals and labels etc.

12. Special Equipment
12.1 Charges:

| Description | Up to 20' | Over 20' | Semi Trailer |
|--|-----------|----------|--------------|
| TIUs requiring Auxiliary Gear (e.g. wires or chains) (To be added to appropriate TIU handling rate) | 150 € | 150 € | 150 € |

13. TIU Storage Charges
13.1 Charges:

| Import - Full TIU | Up to 20' | Over 20' | Semi Trailer |
|-----------------------------------|-----------|-----------|--------------|
| First 10 hours | Free | Free | Free |
| Next 3 days (Consignee's account) | 4 €/day | 5 €/day | 5 €/day |
| Thereafter (Consignee's account) | 3 €/ day | 4 € / day | 4 €/ day |
| Export - Full TIU | | | |
| First day | Free | Free | Free |
| Thereafter | 4 €/ day | 4 €/ day | 4 €/ day |
| Transshipment and Empty TIU | | | |
| First 10 hours | Free | Free | Free |
| Thereafter | 2 €/day | 3€/day | 3 €/day |

13.2 Conditions:

- a) Import and Transshipment TIU free period will commence from the hour after the hour of Discharge from the wagon.
- b) Export Cargo free period will commence from the day after the date of receipt at the Terminal gate by hour.

14. Reefer Monitoring
14.1 Charges:

| Description | € |
|---|------|
| Local Cargo per TIU per day (Consignee's account) | 15 € |
| Transshipment Cargo per TIU per day | 15 € |
| Pre-trip inspections (P.T.I) per TIU | 15 € |

14.2 Conditions:

- a) The charges shall be applicable per day commencing the day after Discharge (Fridays and Holidays included) including monitoring Fuel/Power every 8 hours.
- b) These charges are in addition to the appropriate TIU handling charge and storage. Repairs to malfunctioning Reefers will be carried out on request at additional cost.

15. LCL Cargo
15.1 Charges:

| Description | € |
|--|-------|
| Stripping or Stuffing to mark per TEU | 250 € |
| If the Cargo 100% palletized per TEU | 200 € |
| Partial stripping or stuffing (Consignee's account) | |
| Up to 5 CBM | 60 € |
| 5 to 10 CBM | 120 € |
| 10 to 20 CBM | 180 € |
| More than 20 CBM | 200 € |
| LCL sorting to sub mark (Consignee A/C) per freight ton | 10 € |
| Stuffing / Unstuffing one vehicle | 150 € |
| Bus more than 14 seats | 300 € |

15.2 Conditions:

- a) Hazardous cargo will be charged 50% extra in addition to handling charges.

16. LCL Cargo Storage Charges
16.1 Charges:

| Description | € |
|---|------|
| First day | Free |
| Thereafter per Freight Ton per 10 day period or part there of | 4 € |
| 11-20 Days | 5 € |
| 21-50 Days | 6 € |
| Thereafter | 7 € |

16.2 Conditions:

- a) All CFS/LCL activity will incur a minimum charge of 2 € per Bill of Entry.
- b) The free storage period commences on the day that the Cargo is discharged from the TIU.

17. Standby Time
17.1 Charges:

| Description | € |
|---|------|
| First one hour of shift during normal working hours | Free |

18. Railway and Truck Delivery or Pick Up Charge
18.1 Charges:

| Description | Radius/km. | € |
|---|-------------|------------------|
| One TIU delivery with truck and vice versa (Domestic) | 30 | 50 |
| | Over 30 km. | + 1.2 per km. |
| One TIU delivery with truck and vice versa (Foreign) | | 2,5 per km. |

18.2 Conditions:

- a) Truck delivery will be included on all import and export TIUs, regardless of size that are delivered / shipped from our Terminals. Charges will be collected from the Consignee for both Loading & Unloading operations at the time of full delivery (Payable by cargo interest). Charges will be invoiced to the carrier for export TIUs for both unloading and loading operations at the time of full export.
- b) TLUC will be on Carrier's account for an Import TIU containing LCL Cargo of various Consignees.

18.3 Charges:

| Description | € |
|---|----|
| One wagon shunting operation and vice versa | 12 |

18.4 Conditions:

Shunting operations will be included on all import or export wagons from CY to Railway Station Madzari and vice versa.

19. Other Charges
19.1 Charges:

| Description | Up to 20' | Over 20' |
|---|--------------------------------------|----------|
| Washing TIUs (Including label removal/fixing) | 30 € | 35 € |
| Fitting or Removing Tarpaulins | 10 € | 19 € |
| Description | € | |
| Lashing/Unlashing, Deck/Underdeck TIUs using non-patent lashing gear per lashing | 20 | |
| Knockdown flatracks -any size | 25 | |
| Commission on HAZMAT operations (Min. € 250) | 10% of 3 rd Party charges | |
| Other requirements, services or facilities to be discussed and agreed on a case-by-case basis. | | |

19.2 Leaking TIUs Charges

| Nr. | Description | Non-Hazardous | | Hazardous | |
|---|--------------------|---------------|----------|-----------|----------|
| | | Up to 20' | Over 20' | Up to 20' | Over 20' |
| 1 | Shifting | 20 € | 30 € | 80 € | 90 € |
| 2 | Cleaning* | | | | |
| 3 | Inspection charge* | | | | |
| Then, if no action has been taken to stop the leakage from the date of reporting, the following additional daily storage charges apply (from date leakage reported) | | | | | |
| 4 | First 7 days | 200 | 200 | 500 | 500 |
| 5 | After 7 days | 1,000 | 1,000 | 1,200 | 1,200 |

* Cleaning and Inspection charges depend as required specific to the case.

20. Administration Charges (per TIU)

| Description | € |
|--|----|
| Change of designation (import/export to transshipment or vice-versa - full or empty) | 50 |
| Computer data amendment at Carrier's request | 30 |

21. Misdeclaration of Cargo Weights

The Terminal Operator will not permit its equipment to be used in any way to lift, move or transport a Cargo unit weighing in excess of the safe working load. Should the Terminal Operator's equipment be used in handling an overweight Cargo unit, the Carrier causing such unauthorized use, shall be held liable for all losses, claims, demands and suits for damages including death and personal injury, legal and court expenses, directly or indirectly resulting from such use. Misdeclared Cargo units tendered to the Terminal Operator will be rejected and a fine of € 1,000.00 per unit or any other charges shall be applicable as may be determined by the Authority from time to time.

22. Undelivered TIUs - Auction

22.1 If a general Cargo remains in the Terminal unclaimed for a period of more than (90) days and perishable Cargo remains in the Terminal unclaimed for a period of more than (60) days, the Terminal Operator reserves the right, without any notice, to remove the Cargo to a bonded storage area and to dispose of the Cargo by public auction, private sale or destruction ("Disposal"). However, this will not release the obligation of the Carrier to pay the outstanding payment to the Terminal Operator. The Carrier shall indemnify the Terminal Operator from all losses, damages and claims which may arise subsequent to or as a result of such Disposal.

22.2 TIUs containing Cargo destined for the Disposal shall only be released after all stripping and stuffing charges and storage charges have been received by the Terminal Operator. These charges will be on the respective Carriers' account.

23. Method of Payment

23.1 All invoices are raised as due on presentation, unless otherwise agreed in writing. The Terminal Operator reserves the right to apply legal interest rate per month on any invoice or part thereof remaining unpaid beyond the due date.

23.2 In the event of failure to pay on the date specified above and without prejudice to the rights available under Clause (23.1) above, the Terminal Operator shall have a lien over all TIUs and Cargo and all documents in respect of moneys due. If the payment is not made in full within one month of the lien being exercised, the Terminal Operator shall have the right of sale over all the property, either by direct sale or public auction and may dispose off the proceeds of sale in satisfaction of the charges due to him.

23.3 The respective Carrier will indemnify the Terminal Operator and will pay to the Terminal Operator full charges, compensation for all damages suffered by the

Terminal Operator, in the event the Consignee is in breach of its obligation to pay the charges stated herein.

23.4 Wherever not specifically mentioned, all the charges are payable by the Carrier.

24. Standard Terms and Conditions of the Terminal Operator

24.1 Use of the Terminal facilities and services managed and operated by the Terminal Operator shall constitute a consent to the Standard Terms and Conditions of the Terminal Operator.

VAT 18% is not included in the price for services,

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